

Sale Associate – Sigma Flagship Store, Mall of America, Bloomington MN

Sigma Beauty constantly strives to produce exceptional and stylish beauty products at an affordable price for its customers. The company prides itself on unmatched customer service, satisfying the utmost of standards, and the guarantee to exceed all expectations!

The Sales Associates for Sigma Beauty are a representation of the brand. A positive attitude is a must and they must be hard working and goal-orientated. As a Sales Associate understand that the schedule will be done based on the needs of the business and they will be scheduled mainly nights and weekends. The Sales Associate must be able to work in a fast-paced environment, be open to feedback and represent the brand in a professional manner.

Sales Floor Responsibilities:

- Greet everyone that enters the store – Smile
- Provide a unique and memorable experience to each person that enters the store.
- Generate sales and promote the Sigma brand.
- Be able to provide product knowledge to the client with confidence.
- Confidently give beauty advice to customers.
- Maintain cleanliness and organization of the sales floor- ensure that the store represents the Sigma brand in a professional manner.
- Exhibit a sense of urgency at all times
- Must be able to handle multiple situations at once - multitask
- Be attentive to what is happening on the sales floor at all times.
- Work in a team orientated environment
- Support store sponsored events
- Communicating availability needs with store manager in a timely manner.
- Uphold the image of the Sigma Brand while adhering to the dress code.

Qualifications:

- 1+ year Retail sales experience
- Previous experience in Cosmetic Retail required
- Previous sales experience is a must.
- Excellent Verbal and written communication skills.
- Strong interpersonal communication skills.
- Must be able to work individually or in a team setting.
- Flexibility with schedule – Mainly nights and weekends, some Holidays required.
- Must be able to multi-task.